



**Great-West Retirement Services®**

**Who We Are**

Great-West Retirement Services® is a business unit of Great-West Life & Annuity Insurance Company and part of its Financial Services Division.

Great-West Retirement Services is the fourth-largest retirement plan recordkeeper based on total participants, as ranked by *PLANSPONSOR* magazine in June 2008. In all, Great-West Retirement Services provides 401(k), 401(a), 403(b) and 457 retirement plan services to nearly 21,000 plans representing more than 3.7 million participants and more than \$92 billion in assets as of December 31, 2008. Recordkeeping numbers include FAScore® institutional clients.<sup>1</sup>

Who We Are

Market Position of Great-West Retirement Services at-a-Glance	
Number of Participants	More than 3.7 million
Number of Plans	Nearly 21,000
Assets Under Administration	More than \$92 billion
Recordkeeping Ranking	Fourth Largest in the U.S.

FAScore, LLC, a wholly owned subsidiary and recordkeeping arm of Great-West Life & Annuity Insurance Company, specializes in providing private-label recordkeeping services to banks, insurance companies, brokerage firms, mutual fund companies, and other financial institutions for their defined contribution plans.

Great-West Retirement Services and FAScore are committed to helping businesses and individuals with their financial security goals. We enjoy helping our customers and look forward to working with them for the next 100-plus years.

**Our Products and Services**

- Retirement plans for public, corporate and nonprofit employers
- Enrollment services, communication materials, investment options and education services to employer-sponsored defined contribution plans
- Administrative and recordkeeping services for financial institutions and employer-sponsored defined contribution plans and associated defined benefit plans

At Great-West Retirement Services, the size of a plan doesn't determine the quality of service received. With a diverse customer base, Great-West Retirement Services is proud of the fact that we are able to partner successfully with plans of all sizes. We are one of the most diversified retirement plan providers with balanced participants by market segment (micro-small, medium, large and jumbo).

Plan Size by Number of Participants	Percent of Total Participants
<100	12%
101-250	10%
251-500	8%
501-750	5%
751-1,000	3%
1,001-2,500	9%
2,501-5,000	7%
5,001-7,500	4%
7,501-10,000	3%
10,001-25,000	11%
25,001-50,000	12%
50,001+	16%

As of December 31, 2008

In addition, Great-West Retirement Services is experienced and credible in multiple market segments, providing more product extension opportunities.

## Plan Type Experience

Code	Percent of Plans
401(a)	4%
401(k)	76%
403(b)	12%
457	3%
Other	5%

As of December 31, 2008

## Ratings

Great-West Life & Annuity Insurance Company is rated by a number of nationally recognized rating agencies. Its ratings, which have remained unchanged since July 2003, represent the opinion of the rating agencies regarding the financial strength of Great-West Life & Annuity Insurance Company and its ability to meet ongoing obligations to policyholders. Great-West Life & Annuity Insurance Company has consistently received high marks from industry sources for financial strength and operating performance.

A.M. Best Company, Inc.	A+ <sup>2</sup>
Fitch Ratings	AA+ <sup>3</sup>
Moody's Investors Service	Aa3 <sup>4</sup>
Standard & Poor's Ratings Services	AA <sup>3</sup>

1 Great-West Retirement Services refers to products and services offered through Great-West Life & Annuity Insurance Company, First Great-West Life & Annuity Insurance Company and FASCore, LLC (FASCore Administrators, LLC in California). FASCore is a wholly owned subsidiary of Great-West Life & Annuity Insurance Company. Great-West Life & Annuity Insurance Company provides products and services in all states except New York. In New York, products and services are provided through First Great-West Life & Annuity Insurance Company, White Plains, New York.

2 Superior (highest of 10 categories), measured on financial strength, operating performance and business profile

3 Very Strong (second highest of nine categories), measured on financial strength

4 Excellent (second highest of nine categories), measured on financial strength

**Securities, when offered, are offered through GWFS Equities, Inc., a wholly owned subsidiary of Great-West Life & Annuity Insurance Company.**

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